

Marketing Crowd

HOW TO GET FOUND HIGH UP IN LOCAL MAP RESULTS USING YOUR GOOGLE BUSINESS PROFILE







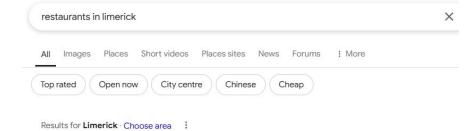




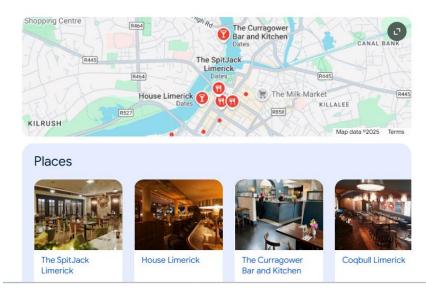
Arna chomhchistiú ag an Aontas Eorpach Co-funded by the European Union



Get found in Google local map results



Places :

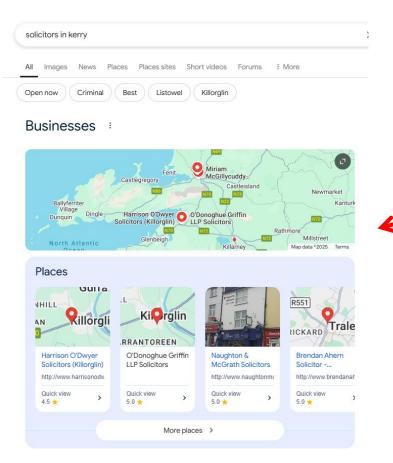




When someone searches using the name of a town or county, Google places "Google profiles" prominently on page one under a map

- Create a Google Business Profile
- Add relevant content and images.
- Get reviews for your listing.

What is a Google Business Profile – it gets you found in the 3 map results

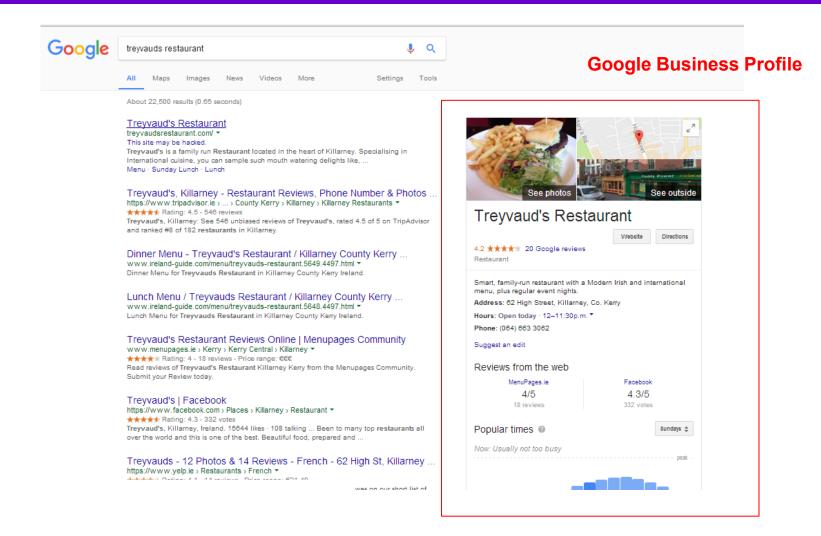


- You can get a free Google Business Profile
- Whenever someone searches using a Geographic term in the search e.g. Solicitors in Kerry, they will place 3 listings in the map results at the top of the page

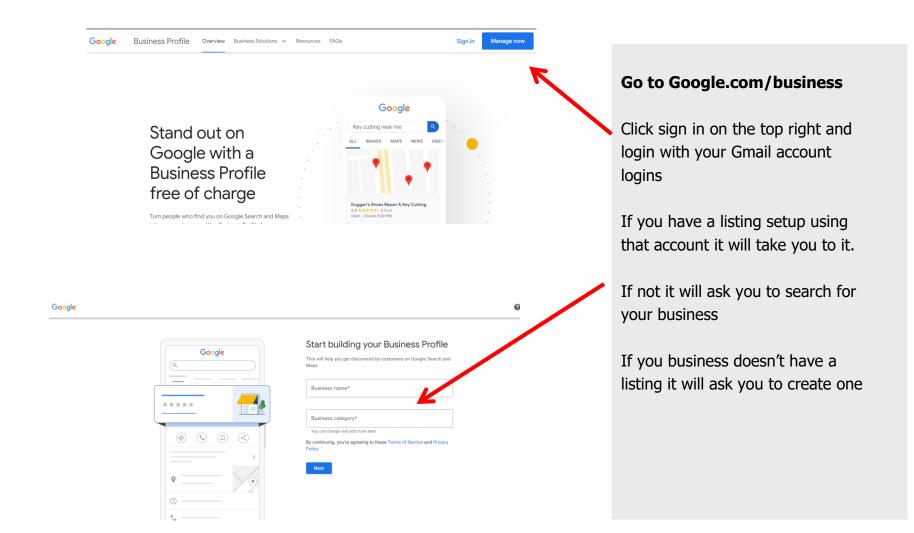
The only way to appear in these map results is to have a Google Business profile

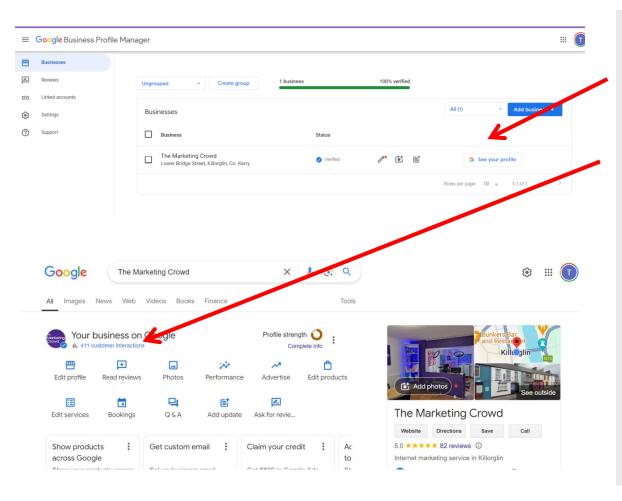
Note: You could have your listing appear in the map results and your web page appear in the 10 organic search results below them

What is a Google business profile – it also appears on the right hand side when people search for your business by name



Getting started





When you do login to your listing you need to click on "see your profile"

It will now take you to a Google search result for your business name where you can now update your profile

How does Google choose the top 3 profiles to put in map results?

Google Business Profile Optimisation

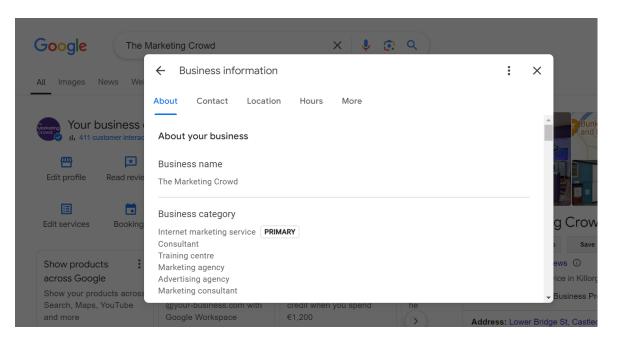
uptimisation

They want

- 1. The most relevant profiles
- 2. That are comprehensively filled in
- 3. That are most trusted

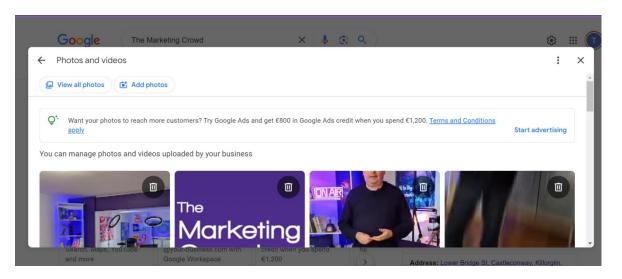
Therefore, you need to

- 1. Ensure you add categories, location and content that will make you relevant
- 2. Ensure you fill in all the sections and upload lots of images and videos
- 3. Get as many 5 star reviews as you can and more than your competitors



Click on "edit profile" and then work your way through each section and ensure you complete each section

- Add 4-5 categories and not just one
- Add a geographic Service area – this is crucial in getting you found in those locations
- Add opening hours, products, services, company overview etc.



Add images to your listing

To add images click "Photos"

Ensure you upload your "identity" photos.

Cover Photo

Your cover photo is displayed on your <u>Google+ page</u> and should be something that showcases your business's personality and helps potential customers identify you. The best dimensions for your cover photo are 2120 x 1192 pixels.

Add photos to all sections – exterior, interior, staff etc.

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If you are in a very competitive market for local searches E.g. Hotels, restaurants, plumbers, Google will place the Listings with the most / best reviews highest in the search results.

To get more reviews, when you are in your listing click on Get more reviews. It will give you a link that you can then email customers. When they click it will take them directly to the reviews section of your listing