Marketing Crowd



HOW A BUSINESS CAN USE CHAT GPT FOR DIGITAL MARKETING











Arna chomhchistiú ag an Aontas Eorpach Co-funded by the European Union



What we will cover

Understanding the terminology around AI

How to get the best results from Chat GPT using prompts

- Effective prompts such as Act As, Summarise, Teach me, Write like me
- What you should know about copyright
- About Memories and how to check what Chat GPT remembers about you
- How to protect your privacy
- How to tailor Chat GPT to you using custom instructions

Step by Step demo of how to use Chat GPT for different aspects of your digital marketing

- Video marketing generate topics and scripts you can work to for Reels / TikTok
- Social media posts get ideas and initial drafts of posts
- Marketing emails generate email marketing topics, initial drafts and subject lines
- Website content generate headlines, call to actions, different options for page text
- Search GPT

How to access Chat GPT on mobile Demo of Chat GPT 4 (Plus)

- GPT vision interact with images
- GPT Video vision it can see though your camera and ask real time questions
- Attach files it will become an expert in the file and you can ask questions
- Dalle describe an image and it will create it for you
- Deep research
- Projects
- Custom GPTs

What are Large Learning Models? (LLMs)



Large Language Models are like super-smart computers that try to understand and talk like humans.

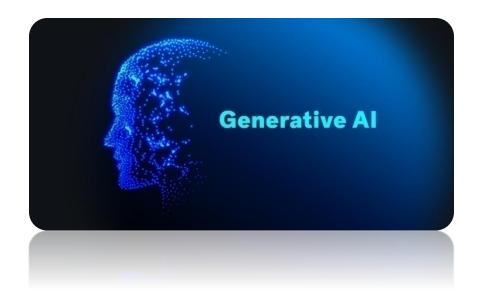
Super-Smart Computer Robots: Think of them as a computer program that's really good at using words, reading stories, and even writing like a person does.

Built Like a Brain: Inside, they are built using something called neural networks. This is a fancy way of saying they're designed like a human brain, using connections called "artificial neurons."

Learning from Everything: They learn by reading tons of stuff like books, websites, and even what people are saying online. The more they read, the smarter they get.

Practice Makes Perfect: Just like you might practice a sport to get better, these computer programs keep learning and practicing with more and more information. They keep getting better at understanding and using words the more they practice.

What is Generative AI?



Generative AI refers to a type of artificial intelligence that has the ability to **generate** new data that is similar to the data it was trained on.

It can create original content, such as images, text, audio, or even videos, without direct human input.

Generative AI uses advanced algorithms, typically based on deep learning models to understand patterns and relationships in the training data.

During the training process, the model learns to generate new data that resembles the examples it has seen. For example, if it was trained on a dataset of cat images, it could produce new images of cats that look similar to real cats.

One of the fascinating aspects of generative AI is its ability to create content that didn't exist before. It can be used in various creative applications, like generating artwork, music, or even writing stories.

Chat GPT is both an LLM and generative AI



Chat GPT falls under the category of both a large learning model and generative AI, combining its extensive language understanding with the ability to generate text.

Large Learning Model: GPT is a large learning model . Which has 175 billion parameters, making it one of the largest language models in existence. This vast number of parameters allows GPT to process and understand language with remarkable complexity and accuracy.

Generative AI: GPT is also an example of generative AI because it can generate new and original text based on the patterns it learned during training. When you interact with GPT and ask it questions or provide prompts, it generates responses that are not pre-programmed but rather generated on the spot by the model.

Chat GPT launched in November 2022

Aaron Levie 📀 @levie · Follow	X
ChatGPT is one of those rare moments in techno where you see a glimmer of how everything is go different going forward.	
9:39 PM · Dec 3, 2022	()
♥ 9.5K ♥ Reply 个 Share	
Read 182 replies	

When it launched in November 2022, Chat GPT3.5 became the first Generative Al tool that

- 1. Was very easy for consumers to interact with. It has a simple interface and it's easy to ask and receive information
- 2. Chat GPT 3.5 was trained on 175 billion parameters making it the most sophisticated generative ai tool

Consumers had never experienced an AI tool that was humanlike in the quality of Its answers

The free version is now Chat GPT 4

please summarise the main points in the book now to win friends and influence people

"How to Win Friends and Influence People" by Dale Carnegie is a timeless self-help classic that provides practical advice on improving social interactions, building relationships, and enhancing communication skills. Here are the main points from the book:

1. Fundamental Techniques in Handling People:

- Avoid criticism and condemnation, and instead offer genuine appreciation and praise.
- Give people a sense of importance and let them feel valued.

2. Six Ways to Make People Like You:

- Show genuine interest in others and actively listen to them.
- Smile and create a pleasant atmosphere.
- Remember and use people's names.
- Be a good listener and encourage others to talk about themselves.
- Talk in terms of the other person's interests.
- Make the other person feel important and respected.
- 3. How to Win People to Your Way of Thinking:

Send a message

Free Research Preview. ChatGPT may produce inaccurate information about people, places, or facts. ChatGPT August 3 Version

Ask chat GPT to

G Regenerate

1. Summarise a popular novel or book

eg. Please summarise the main points in the book how to win friends and influence people

I am visiting Dublin on a 4 day trip spending 3 nights in a city centre hotel. Can you provide me with an itinerary recommending the best places to visit and eat - I have an interest in food, music and history

Ask chat GPT to

Provide a travel itinerary for an upcoming trip

S Certainly! Here's a 4-day itinerary for your trip to Dublin, focusing on food, music, and history. Feel free to adjust the schedule based on your preferences and the operating hours of the attractions.

Day 1: Exploring Dublin's Historic Sites

- Morning:
 - Breakfast at a local café near your hotel.
 - Visit Trinity College and see the Book of Kells and the Long Room Library.
- Afternoon:

Send a message

0 6 7

G Regenerate

eg. I am visiting Dublin on a 4-day trip spending 3 nights in a city centre hotel. Can you provide me with an itinerary recommending the best places to visit and eat -I have an interest in food, music and history

Absolutely! With those ingredients, you can whip up some delicious and quick meals. Here are a few ideas for meals you can make in around 20 minutes:

1. Cheesy Ham and Tomato Omelette:

- Whisk 2-3 eggs with a splash of milk.
- In a non-stick pan, sauté diced ham, chopped tomato, and finely chopped onion until they're slightly softened.
- Pour the egg mixture over the sautéed ingredients and cook until the edges set.
- Sprinkle grated cheese over one half of the omelette, fold the other half over the cheese, and cook until the cheese melts.

2. Tuna Pasta Salad:

- Cook pasta according to package instructions and drain.
- In a bowl, mix together drained tuna, chopped tomato, diced onion, and cooked pasta.
- Drizzle with olive oil and a splash of milk for creaminess.
- Season with salt, pepper, and any herbs or spices you like. Mix well and serve.

3. Creamy Ham and Cheese Pasta:

· Cook pasta according to package instructions and drain.

In a nan-sauté diced ham and finely channed onion until the onion is translucent

Send a message

Ask chat GPT to

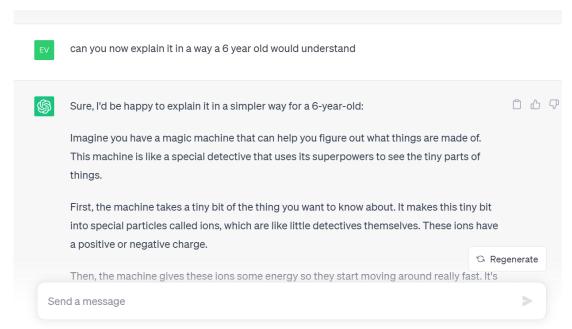
0 6 7

G Regenerate

Provide meal and recipe ideas based on ingredients that you have

Eg. I have the following ingredients. Can you suggest some meals I can easily make in 20 minutes. I have eggs, ham, cheese, pasta, tuna, tomato, onion, milk in my fridge.

You can then ask it to provide a detailed recipe for any of the suggestions



Free Research Preview. ChatGPT may produce inaccurate information about people, places, or facts. ChatGPT August 3 Version

Ask chat GPT to

Explain very complicated concepts that you don't understand

Eg. Explain to me how a mass spectrometer works

Then follow up with – now explain it in a way that a 10 year old would understand

7 Delault (GF 1-0.0)

EV

it is my dads birthday and I am looking for a unique gift ideas. He loves tech gadgets, he plays golf and likes gardening. Can you suggest 40 unique gift ideas that typically cost under €150

Of course! Here are 40 unique gift ideas for your dad's birthday that align with his interests in □ □ □ □ □ □
tech gadgets, golf, and gardening, all typically costing under €150:

Tech Gadgets:

- Smartphone Camera Lens Kit: Enhance his photography skills with attachable lenses for his smartphone camera.
- 2. Wireless Charging Station: A sleek charger for his gadgets that supports wireless charging.
- 3. Bluetooth Speaker Planter: A combination of a Bluetooth speaker and a planter for h G Regenerate favorite plants.

Ask chat GPT to

Provide unique gift ideas

Eg. It is my dad's birthday and I am looking for a unique gift ideas. He loves tech gadgets, He plays golf and likes gardening. Can you suggest 40 unique gift ideas that typically cost under €150

- Certainly! A mathematics degree opens the door to a wide range of exciting career opportunities across various industries. Here are 10 great jobs that your son could consider as a maths graduate:
 - Data Analyst/Scientist: Analyzing and interpreting large datasets to provide valuable insights and help inform business decisions.
- Actuary: Assessing and managing financial risks by using mathematical and statistical techniques, often in insurance and pension sectors.
- Quantitative Analyst (Quant): Applying mathematical models and statistical techniques to develop strategies for trading, risk management, and investment analysis in finance.
- Operations Research Analyst: Solving complex problems related to logistics, supply chain, and decision-making using mathematical optimization techniques.
- Statistical Analyst: Collecting, analyzing, and interpreting data to guide research, policymaking, and business strategies.
- 6. Cryptographer: Designing and analyzing cryptographic algorithms to ensure data see and privacy in areas like cybersecurity.

Send a message

Ask chat GPT to

Provide a list of jobs that your child who is going to college could consider after they graduate

Eg. My son is in his final year of a maths degree. He would like to get a job with a big company but doesn't know what type of job he can get as a maths graduate. Can you suggest 20 great jobs for maths graduates? Can you also explain 3 pros and cons of each job, 5 things someone would do a typical day and the usual starting salary for a graduate in Ireland

Then:

0 6 7

Can you now rank / prioritise these? He wants a job where what he does is measurable, where he can work in any country and pays well after 5 years. Include the typical salary after 5 years

Ways people are using Chat GPT

People are using Chat GPT to ...

- Generate a meal plan
- · Generate a best man wedding speech
- · List and explain the pros and cons of a big decision you have to make
- Generate song lyrics
- Learn new skills
- Learn a language
- Get birthday gift suggestions eg. for an uncle or a 5 year old girl
- Prepare for a trip
- Generate recipes
- Write a job application for a specific type of job
- Understand what interview questions you could be asked for a specific job
- Learn how to answer specific interview questions for a job
- Summarise books
- Write a story or the outline of a story-based elements that you specify

Ways businesses and marketers are using Chat GPT

Businesses are using Chat GPT to

- Write blog posts
- Review / summarise and improve website text
- Generate call to action ideas
- Generate special offer ideas
- Create advertising headlines and slogans
- Generate legal-style letters
- Write emails for customers and prospects promoting your product or service
- Generate Google ad copy
- Generate video scripts
- Analyse competitors reviews
- Analyse your own reviews to see what your perceived strengths and weaknesses are

There is a free and paid version of Chat GPT

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Chat GPT 40 mini which is free

- It has no knowledge of events after August 2023
- It can access web pages to get more up to date info

Chat GPT 4 Plus which costs €20 / month

Chat GPT 4 plus gives you ...

- The data it was trained on is much larger so results are more comprehensive.
- It can create images using Dalle
- You can attach images and ask questions about the images
- You can attach a file eg. Pdf, word doc, image and it ask it to analyse / summarise it
- You can create custom GPTs

And there are other Generative AI tools that have emerged in the market



Google (Gemini)

Google has their alternative to Chat GPT called Google Gemini

https://gemini.google.com/app

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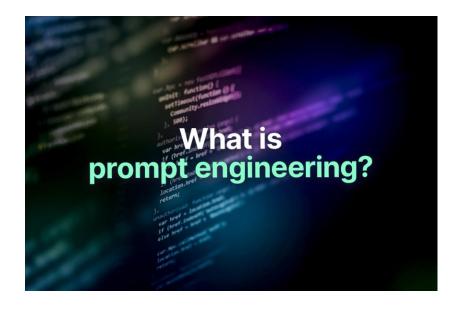
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There are 5-6 important prompts you should use



When you ask Chat GPT something it is a prompt

If your prompts are poor you won't get as much out of Chat GPT

A prompt can be a question, a phrase, or several paragraphs. The more specific the prompt is, the better the response.

Writing the perfect prompt — prompt engineering — is critical to ensure the Chat GPT response is not only factually correct but crafted exactly as you intended to best deliver information to a specific target audience.

Act as Donald trump and explain to me how to be successful in Business

Look, let me tell you, being successful in business, it's really something tremendous. Believe \Box \Box \Box \Box cm, l've done tremendous things in business, okay? So, here's what you gotta do to be successful, just like me, Donald Trump:

1. Think Big, Always Big:

You've got to think big, I mean really big. No small potatoes here. You want to build a business empire, right? So dream big, set your sights on the top, and never settle for less

2. Dealmaker Extraordinaire:

I'm a master of the art of the deal, and you should be too. Negotiation is key. Always be

Send a message

Act as

G Regenerat

In this type of prompt, you instruct ChatGPT to respond as if it were a specific person, character, or entity.

Example: "Act as a recruitment expert and explain 10 pitfalls to avoid when hiring a social media manager"

The content will be written in a more expert voice and will have more detailed expertise

Example: Act as Donald trump and explain to me how to be successful in business "

The content will be in Donald Trump's tone and language

Default (GF 1-0.0)

Teach me how to get more customers for my hair salon business

Absolutely, I'd be delighted to help you learn how to attract more customers to your hair salon business. Building a solid customer base requires a combination of effective marketing strategies and exceptional customer service. Let's dive into some key steps:

1. Define Your Target Audience:

Understand your ideal customers. Are you targeting a specific age group, gender, or style preference? Tailor your marketing efforts to appeal to your target audience's preferences and needs.

2. Create an Irresistible Online Presence:

In today's digital age, having a professional and user-friendly website, along with active social media profiles, is essential. Showcase your salon's services, pricing, and portfc work. Engage with your audience by posting high-quality images and responding to

Teach Me:

0 6 7

Ask ChatGPT to provide an explanation or teach you about a specific topic.

Example: "Teach me how to get more customers for my hair salon business."

Can you give me a step by step guide to building an irresistible online presence for my hair salon business?

Certainly! Building an irresistible online presence for your hair salon business is crucial in today's digital age. Follow this step-by-step guide to create a compelling and engaging online presence that attracts potential customers and keeps them coming back for more.

Step 1: Define Your Brand Identity

- Identify Your Unique Selling Proposition (USP): Determine what sets your salon apart from competitors. Is it your specialty services, personalized consultations, or trendy styles?
- 2. Create a Brand Persona: Develop a consistent brand voice and personality that resort with your target audience. Decide whether your brand is sophisticated, friendly, edgy,

Send a message

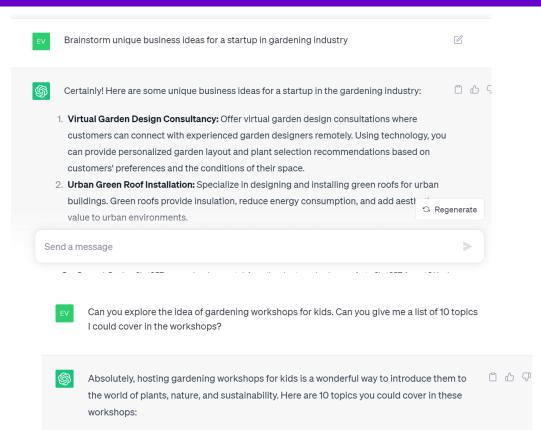
After getting a reply to "teach me" ...

You could then Iterate / delve deeper

Delve deeper into one of the points Chat GPT has given you. For example

Can you give me a step-by-step guide to building an irresistible online presence for my hair salon business?

Then ask it about other points and you will get more detail.



- 1. **Seed Starting and Germination:** Teach kids about different types of seeds, how they germinate, and guide them through the process of planting seeds in pots or trays.
- 2. Plant Life Cycle: Explain the stages of a plant's life cycle, from seed to seedling, mature plant, flowering, and eventually producing new seeds.

2 Herh Cardening: Introduce aromatic herhe like hasil mint and lavender Kide can learn

Brainstorm Ideas:

Explanation: Ask ChatGPT to brainstorm ideas on a given topic.

Example: "Brainstorm unique business ideas for a startup in gardening industry."

Then delve deeper. Eg.

"Can you explore the idea of gardening workshops for kids. Can you give me a list of 10 topics I could cover in the workshops?"

()) [) () 〈? ~

summarise the yop 10 points in this article summarise the main points in this article: https://www.un.org/en/climatechange/science/ climate-issues/biodiversity

- The article highlights the crucial relationship between biodiversity and climate change. Key points include:
 - 1. Biodiversity supports ecosystems that regulate climate.
 - 2. Climate change threatens biodiversity through habitat loss, species extinction, and ecosystem disruption.
 - 3. Protecting biodiversity enhances climate Ψ ilience.
- Message ChatGPT

ChatGPT can make mistakes. Check important info.

and a second second

Summarize:

Prompt ChatGPT to condense a larger piece of content into a shorter, concise summary.

Example:

summarise the top 10 points in this article summarise the main points in this article: <u>https://www.un.org/en/climatechang</u> <u>e/science/climate-</u> issues/biodiversity

Here are some example of blog posts I have written. I am adding these so you can understand my writing style: Example blog posts I have written – for write like me

Did you know that Instagram has been quietly removing some accounts' Posts and Reels from appearing in hashtag results or in the Explore Page. Basically, it stops the content being recommended to non-followers if it thinks that you have not followed their guidelines. An example of not following guidelines would be using popular but not relevant hashtags. The process was called 'shadow banning' – you wouldn't be told by Instagram but you might notice less reach or

Free Research Preview. ChatGPT may produce inaccurate information about people. places. or facts. ChatGPT August 3 Version

- Based on the examples you've provided, your writing style is informative, concise, and straightforward. You provide practical tips and advice in a step-by-step manner. Here's a summary of your writing style based on the examples:
 - Informative and Actionable: You provide valuable information that readers can use to enhance their social media presence and marketing strategies.
 - Step-by-Step Guidance: Your blog posts often include clear and easy-to-follow steps or instructions, making it simple for readers to implement your suggestions.
 - Highlighting New Features: You alert readers to new features or tools on platforms like Instagram, Facebook, and LinkedIn that can benefit their marketing efforts.
 - 4. Use of Examples: You illustrate your points with examples, such as mentioning specific tools or apps, which helps readers understand how to apply the information.
 - 5. Benefits Emphasis: You emphasize the benefits of the tools or strategies you discuss explaining how they can save time, enhance content quality, or improve engagement.

Write Like Me:

Instruct ChatGPT to generate text in a style similar to yours or a specific author's.

Step 1:

Provide Chat GPT with lots of examples of previous blog posts or articles you have written.

Then ask it to analyse the wiring style.

Then tell it that this is the writing style of "name the person". When I ask you to write like (name" refer back to this style.

Send a message

Write a social media post in my style of writing about 5 ways you can use Instagram to increase your sales locally

- Hey, awesome entrepreneurs! Hey, awesome entrepreneurs! Let's talk about harnessing the mighty power of Instagram to pump up your local sales game! Mere are 5 savvy strategies to rock that local market and watch your sales soar:
 - 1. Geo-Tagging Gold: Start by geotagging your posts to highlight your local presence. Let your audience know where the magic happens! Showcasing your storefront, favorite local spots, or collaborating with nearby businesses adds that authentic local touch.
- 2. Local Influencer Love: Team up with local influencers who are the bees' knees in the b

Send a message

Write Like Me:

Step 2:

Instruct ChatGPT to generate text in a style similar to yours or a specific author's.

Example: "Write a social media post in Evan's style of writing about 5 ways you can use Instagram to increase your sales locally"

Let's chat about the latest developments in artificial intelligence. Do you think there are any dangers posed by AI?

Certainly, let's discuss the latest developments in artificial intelligence and the potential dangers posed by AI. As of my last update in September 2021, there are indeed several concerns and potential dangers associated with the advancement of AI. Here are some key areas of concern:

 Bias and Fairness: Al systems can inherit biases present in the data they are trained on, leading to biased outcomes and discrimination. This can result in unfair decisions in areas like hiring, lending, and law enforcement. Efforts to ensure fairness and mitigate bias are ongoing.

2. Job Displacement: The automation of tasks and roles by Al and robots has the potential to

Converse:

Explanation: Initiate a casual conversation with ChatGPT on a particular topic.

Example: "Let's chat about the latest developments in artificial intelligence. Do you think there are any dangers posed by AI?

Then follow up with questions. Eg.

What type of deep fakes should we be concerned about? And what type of things could result from these?

Write a 400 word short story for my 6 year old son Archie about a time-traveling adventurer who visits ancient civilizations. Also include Archie and his teddy bear as 2 characters in the story. The bears name is Tinpot

Certainly! Here's a short story for Archie and his teddy bear, Tinpot, about a time-traveling adventure:

Once upon a time, in the small town of Timelyville, lived a young boy named Archie and his best friend, a teddy bear named Tinpot. They were inseparable, always dreaming of grand adventures and exploring new worlds.

Send a message

Creative Writing:

Request ChatGPT to generate creative writing, such as a short story, poem, or description.

Example:

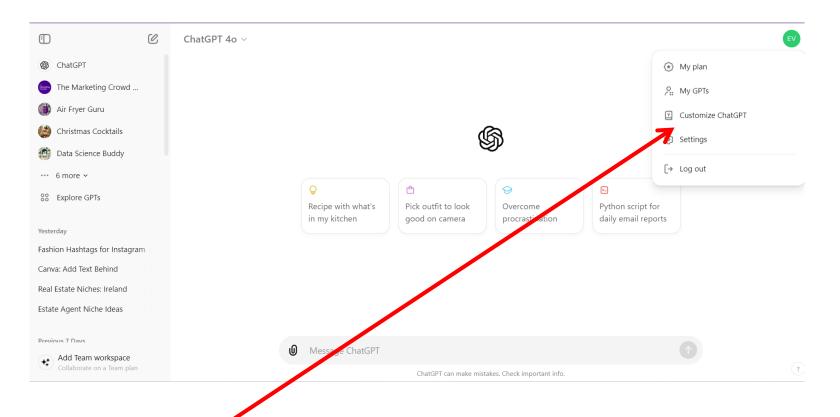
"Write a 400 word short story for my 6 year old son Archie about a time-travelling adventurer who visits ancient civilizations. Also include Archie and his teddy bear as 2 characters in the story. The bear's name is Tinpot"

You could then say

....

"Please rewrite the story and include a few funny jokes about Tinpot

You can also set Custom instructions that will shape the responses

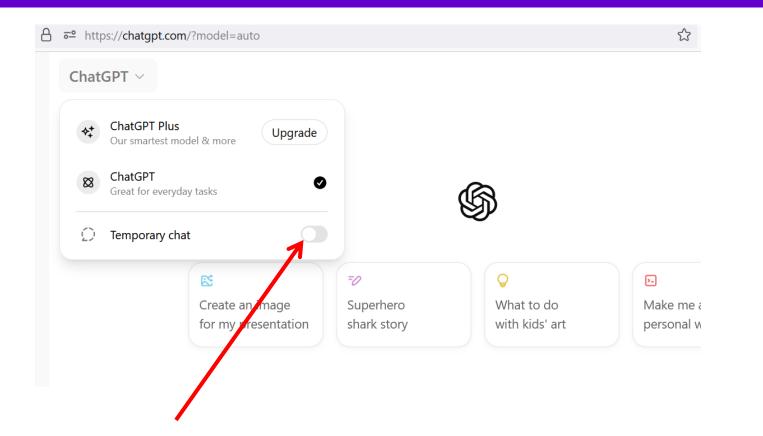


Click on the circle top right

Then click customise Chat GPT

You can now give chat GPT some information about yourself and what you want it to factor in when providing answers. This will help having to retype the same context and instructions over and over again

To protect your privacy you can

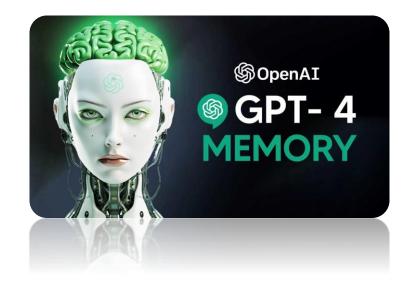


If you don't want your chat to be stored by Chat GPT or used to train Chat GPT, you can select temporary chat

To protect your privacy you can

	On My GPTs		
	Customize ChatGPT		
(G)	Settings	Settings	×
	€ Upgrade Plan	Improve the model for	everyone Off >
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In the top right selec	ct settings		
Then under data cor	ntrol go to 2improve the model for ever	yone" and switch it off	

Chat GPT Free and paid users have Memory activated on their account



ChatGPT's memory feature allows it to store and recall information across multiple conversations, enhancing personalization and continuity in interactions.

ChatGPT can automatically add memories when it deems information relevant. It stores about 1,200-1,400 words of memories in total, organized chronologically. The AI can recall these memories in future conversations, eliminating the need to repeat information

This means

- Something you told it in a previous chat will be remembered in this new chat
- You can give it examples of your writing, ask it to describe the style and then tell it to remember that this is your writing style
- You can tell it to remember that whenever you ask for recipes that you do not eat meat

Chat GPT Free and paid users have Memory activated on their account

emory		×
Vorks for a charity in Kerry, Ireland, that helps the elderly. Their goal is to increase volunteers and donations.	÷	
s visiting Dublin on a four-day trip with their wife, staying in a city centre hotel. They are interested in French, Italian, and Spanish food, Irish nusic, Victorian architecture, and Victorian history.	٢	
las a hair salon in Fermoy, Cork, Ireland, and wants to chat about growing the business.	Đ	
When the user requests writing in Evans' style, use the following approach: informal, practical, instructional, clear, structured, helpful, and ducational, with a focus on actionable advice and step-by-step guidance.	٢	
s colorblind and cannot distinguish brown and pink.	Ð	
las a shoe shop in a small rural town in Kerry, Ireland.	Ð	
las a hair salon in Limerick, Ireland.	Đ	
writing a script that generates a lineage graph for a data warehouse by reading stored procedure files which create all the tables. The code orks locally, and they plan to convert it to run automatically through Airflow.	e 🗇	-

You can manage this memory feature

Users have control over ChatGPT's memory: You can explicitly tell ChatGPT to remember or forget specific information

Memories can be viewed, edited, or deleted in Settings > Personalization > Memory > Manage

You can then review all the memories and delete any that you don't want

The memory feature can be toggled on or off in settings

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Brainstorm social media video topics for your type of business

Can you brainstorm 20 topics for Tiktok videos or Instagram reels for my estate agent business. These videos will be for people who are planning to sell their house and want to get the best price for it.

- Certainly! Here are 20 topics for TikTok videos or Instagram reels that could be created by your estate agent business, specifically targeting people who are planning to sell their house and want to get the best price for it:
 - 1. "Home Staging Hacks": Quick tips on how to stage your home to attract buyers.
 - "Curb Appeal Boosters": Showcasing simple exterior improvements to make a great first impression.
 - 3. "Pricing Strategies Explained": A guide to pricing your home right for the market.
 - "Virtual Tour Teasers": Highlighting how virtual tours can showcase your home to potential buyers.
 - 5. "Decluttering 101": Tips on decluttering your home to make it more appealing.

. "The Power of Professional Photography": Demonstrating how quality photos can make a

Send a message

Choose the ones you like and put them into a Word doc

Step 1 – brainstorm ideas

Suggested prompt:

Act like a video marketing expert and Brainstorm 20 topics for TikTok videos or Instagram reels for my estate agent business. These videos will be for people who are planning to sell their house and want to get the best price for it.

Brainstorm x topics for x type of social media format for x type of business. The content is for x audience who are looking for x

Generate draft scripts for social media videos

Certainly! Here's a friendly and fun 40-second script for the video "The Power of Professional Comparison of a room photographed with a smartphone vs. professional camera.]
 Voiceover: "Ever tried snapping a pic of your living room and it ends up looking like a cave?
 We've all been there!"
 [Scene: Show the transformation of the same room with professional photography.]
 Voiceover: "But check this out! With professional photography, your home goes from 'more to'
 Send a message

Step 2 – Choose one and ask for a script (or text for a post)

Suggested prompt:

Act like video marketing expert and write me a 40 second script for the video "The Power of Professional Photography": Demonstrating how quality photos can make a difference in listing. I don't' want any intro or outro. Make the script friendly and fun and include don't unique interesting tips

Note – treat this as an initial draft. You should then edit it removing phrases and words that are not you / your brand and include examples from your own expertise

Generate draft text for social media posts

Write me 2000 character Instagram post for the topic "The Power of Professional Photography": Demonstrating how quality photos can make a difference in listing. Write it in a fun and friendly style

🔐 i lugina 👻 Enablea piugina. 💌 📷

Certainly! Here's a fun and friendly Instagram post for the topic "The Power of Professional Photography," focusing on how quality photos can make a difference in listing:

 i_{iii} i_{iii} Say cheese, dear home! i_{iii} i_{iii} Ever wondered why some houses on the market look like they belong in a glossy magazine, while others... well, let's just say they don't quite make the cover? i_{iii} The secret sauce is PROFESSIONAL PHOTOGRAPHY! i_{iiii} i_{iii}

Swipe left to see the magic transformation! 🔁

Send a message

ChatGPT may produce inaccurate information about people, places, or facts. <u>ChatGPT August 3 Version</u>

Step 2 – Choose one and ask for a script (or text for a post)

Or

□ Stop generating

Write me a 2000 character Instagram post for the topic "The Power of Professional Photography": Demonstrating how quality photos can make a difference in listing. Write it in a fun and friendly style and include unique interesting tips

Note – treat this as an initial draft. You should then edit it removing phrases and words that are not you / your brand and include examples from your own expertise

🐩 Plugins	•	Enabled	plugins:	(e ¢	9
-----------	---	---------	----------	--------------	---

I am going to tell you about our product / service which is called "xyz". When I submit this content simply acknowledge that you have received the information. I will then follow up with questions: SharkAnti Hair Wrap Cordless Vac Stick Vacuum Cleaner | Iz202uk €419.00 €239.00
 or pay €47.80 today, and 4 Fortnightly payments of €47.80 Interest free with more info Sale
 Code 0622356262996

In Stock 1 Add to Basket Product Information Anti Hair Wrap Cordless Vacuum | Iz202uk Anti hair wrap technology Hepa filter 2 floor modes Flexible wand Send a message

Step 1:

Tell Chat GPT about your product or service

I am going to tell you about our product / service which is called "xyz". When I submit this content simply acknowledge that you have received the information. I will then follow up with questions: (paste in the link to your product page or paste in text you have written)

Introducing the SharkAnti Hair Wrap Cordless Vac Stick Vacuum Cleaner | Iz202uk

Tired of constantly battling tangled hair in your vacuum cleaner? Frustrated with vacuums that lose suction or don't have the right tools for various surfaces? The SharkAnti Hair Wrap Cordless Vac Stick Vacuum Cleaner is designed to solve these problems and more!

Key Features & Benefits:

- 1. **Anti Hair Wrap Technology**: Say goodbye to the tedious task of removing tangled hair from your vacuum. Our innovative Anti Hair Wrap technology ensures that hair doesn't wrap around the brush roll, making cleaning hassle-free.
- HEPA Filter: Allergens and dust are trapped inside the vacuum, thanks to the advanced HEPA filter, providing a cleaner and healthier home environment.
- 3. 2 Floor Modes & Flexible Wand: Whether it's hardwood or carpet, the two floor modes ensure optimal cleaning. The flexible wand allows you to reach under furniture and tig spaces effortlessly.

Send a message

ChatGPT may produce inaccurate information about people, places, or facts. ChatGPT August 3 Version

Step 2:

Ask Chat GPT to write text for the web page

Can you now write text for the web page for this product. Refer to the key pain points that our customers might be experiencing and outline the key features and benefits of the product and how it helps address those pain points.

You can then copy and paste into a word doc and adapt this text with your own knowledge

	5	2	5	
	2	2	s	

Certainly! Here are five compelling headlines that could be used for the web page featuring $\Box \ \Box \ \nabla$ the SharkAnti Hair Wrap Cordless Vac Stick Vacuum Cleaner:

- 1. "Say Goodbye to Tangled Hair: Discover the SharkAnti Hair Wrap Cordless Vacuum Cleaner!"
- 2. "Clean Smarter, Not Harder: The SharkAnti Cordless Vacuum with Anti Hair Wrap Technology."
- 3. "Revolutionize Your Cleaning Routine with the SharkAnti Hair Wrap Cordless Vac Stick Cleaner."
- 4. "Effortless Cleaning Awaits: Unleash the Power of SharkAnti Hair Wrap Cordless Vacuum."
- 5. "Breathe Easy with the SharkAnti Cordless Vacuum: HEPA Filter, Anti Hair Wrap, and More!"

Step 3

Ask Chat GPT to suggest headlines for this page

Can you now suggest 5 headlines for this page that customers would find compelling

	S Regenerate
Send a message	>

ChatGPT may produce inaccurate information about people, places, or facts. ChatGPT August 3 Version

\$ Certainly! Here are five compelling call-to-action (CTA) phrases that can prompt potential customers to make a purchase:	0 6 (
1. "Get Yours Today and Experience Tangle-Free Cleaning! Click Here to Add to Basket."	
2. "Limited-Time Offer: Grab the SharkAnti Cordless Vacuum at a Special Price Now!"	
3. "Ready for a Cleaner Home? Order the SharkAnti Hair Wrap Vacuum and See the	
Difference!"	
4. "Don't Miss Out on Effortless Cleaning! Buy the SharkAnti Cordless Vacuum Now."	
5. "Invest in Healthier Living with the SharkAnti Vacuum's HEPA Filter. Purchase Now and	
Save!"	

Step 4

Ask Chat GPT to suggest call to action text for this page

Can you now suggest 5 call to actions for this page that will prompt people to purchase

G Regenerate

Marketing emails – generate email marketing topics, subject lines and initial drafts of your email

Certainly! Here are 20 sales-focused email marketing topics tailored for your ladies boutique business, targeting women aged between 30 and 70:

- 1. "Introducing Our Timeless Classics Collection: Elegance at Every Age!"
- 2. "Your Perfect Fit Awaits: Exclusive Discounts on Tailored Outfits!"
- 3. "Celebrate Your Style: Seasonal Sale on Our Signature Pieces!"
- 4. "A Touch of Luxury: Limited-Time Offers on Silk and Cashmere!"
- 5. "Accessorize Your Life: Buy One, Get One Free on Handbags and Jewelry!"
- 6. "Weekend Wardrobe Makeover: Exclusive 48-Hour Flash Sale!"
- 7. "Embrace the Summer: Special Discounts on Beachwear and Sundresses!"
- 8. "Fall in Love with Autumn: Cozy Sweaters and Scarves on Sale Now!"
- 9. "Elevate Your Office Look: Professional Wear at Unbeatable Prices!"
- 10. "Mother's Day Special: Treat Yourself or Mom to Something Beautiful!"
- 11. "Ageless Beauty: Curated Fashion for the Graceful Woman!"

Stop generating

Send a message

Certainly! Here are 20 non-selling email topics that provide helpful tips and advice for your ladies boutique business, targeting women aged between 30 and 70:

- 1. "Finding Your Perfect Fit: A Guide to Flattering Styles for Every Shape"
- 2. "Accessorizing Made Easy: Tips to Match Jewelry with Your Outfit"
- 3. "Seasonal Wardrobe Transition: How to Mix and Match Pieces"
- "The Art of Layering: Stay Chic in Every Season"
- 5. "Eco-Friendly Fashion: Tips for a Sustainable Wardrobe"
- 6. "Travel in Style: Packing Essentials for the Elegant Traveler"
- 7. "Beauty at Every Age: Fashion Tips for Graceful Aging"
- 8. "The Power of Color: How to Choose Shades That Enhance Your Look"

Stop generating

9. "Office Chic: Creating a Professional Wardrobe That Works for You"

Send a message

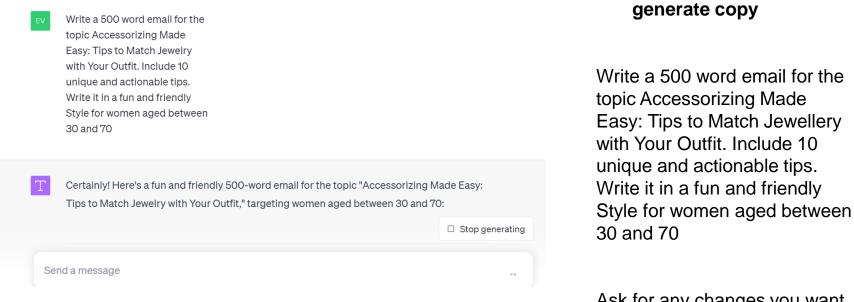
1. Generate email ideas

Brainstorm 20 topics for email marketing my ladies' boutique business. Our customers are Women between 30 and 70. These email marketing topics will be sales focused

And

Can you also suggest 20 topics that are not selling. Rather the email will provide helpful tips and advice

Marketing emails – generate email marketing topics, subject lines and initial drafts of your email



Ask for any changes you want You can rewrite any elements in a word document

2.

Choose

topic

а

and

Marketing emails – generate email marketing topics, subject lines and initial drafts of your email

Certainly! Here are 20 intriguing and compelling email subject lines for the email "Accessorizing Made Easy: Tips to Match Jewelry with Your Outfit":

- 1. "Unlock the Secrets of Perfect Accessorizing! 🔆 "
- 2. "Jewelry Confusion? Find Your Perfect Match Inside!"
- 3. "Shine Bright: 10 Tips to Accessorize Like a Pro!"
- 4. "Accessorize Your Way to Fabulous Easy Guide Inside!"
- 5. "Get the Glow: Match Your Jewelry with Any Outfit!"
- 6. "Ready to Sparkle? Your Ultimate Jewelry Matching Guide!"
- 7. "Bling It On: Easy Tips to Match Your Jewelry & Outfit!"
- 8. "Dazzle with Confidence: Jewelry Matching Made Simple!"
- 9. "Accessorizing 101: Match Your

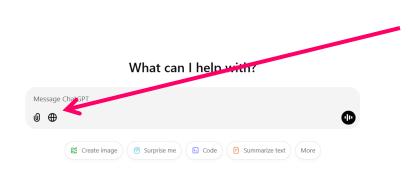
	□ Stop generating
Send a message	

3. Generate ideas for email subject lines

Write 20 email subject lines for the email Accessorizing Made Easy: Tips to Match Jewellery with Your Outfit . Make them intriguing and compelling

Chat GPT Launch of Search GPT

ChatGPT 4o $\, \smallsetminus \,$



When you click the Globe icon you are now using Search GPT

Chat GPT How Search GPT compares to Google search

*	*				
Goggle	recent news for manchest er united X U			tell me the recent news for Manchester united	
	All News Images Videos Web Books Finance Tools				
		\$	Manchester United Official Website manutd.com	1	
	Showing results for recent news for <i>manchester</i> united Search instead for recent news for manchest er united		Manchester United has recently undergone significant changes and developments:		
	NewsNow https://www.newsnow.co.uk>> Premier League : Man United News, MUFC Transfer News & Rumours The latest Manchester United news, transfer rumours, team news, managerial speculation and more from Old Trafford. Breaking MUFC rumours and news now, 24/7. Top Man Utd Sources · Man Utd Transfer News · Man Utd Sale · Erik ten Hag Manchester Evening News		stating he will have the final say on all transfers to	for his success with Sporting Lisbon, is set to ed. He has expressed confidence in his approach	
	https://www.manchestereveningnews.co.uk> Sport : Manchester United FC - latest breaking news, transfers		Upcoming Fixtures: Amorim's tenure begins when	an away match against Ipswich Town on Sunday,	
	Manchester United latest breaking transfer news, Man Utd fixtures, team news, injury latest, squad news, takeover updates, live coverage, match reports,		Message ChatGPT		
	 Manakastar Linitad Wahaita 				

When I ask Google or search GPT for the latest news on Manchester United

Google – gives me lots of links to articles that I have to read myself Search GPT goes off, synthesises all the information into an answer and gives me links if I want to read them. This is a MUCH better experience

Chat GPT Search GPT is similar to Perplexity but not as advanced as Perplexity yet

		Themarketingcrowd ONow + Space / Irish election polls and likely winn
Irish election polls and likely winners	New Thread Ctrl I	irish election polls and likely winners
As of November 23, 2024, Ireland is approaching its general election scheduled for November 29. Recent opinion polls indicate the following standings among major political parties:	⊙ Home	* Sources
 Fine Gael (FG): Leading with approximately 24% support. BREARING NEWS Fianna Fáil (FF): Close behind at around 20.5%. BREARING NEWS Sinn Féin (SF): Currently at about 19%, reflecting a decline from previous highs. BREARING NEWS 	Try Pro Upgrade for image upload,	Election 2024: TG4 Irish election poll The Poll of Polls and RTE Poll of Polls and poll predicts Fianna tracker: How the RTE Image: Comparison of the parties stand as Image: rest of the parties stand as Fit rest of the parties stand as RTE Show all
Independents and Others: Collectively garnering significant support, with independents at 19% and Aontú at 3%. BRANKIS NEWS	smarter AI, and more Pro Search. 7 Learn More	龄 Answer
These figures suggest a competitive race, with Fine Gael maintaining a slight lead. However, the substantial support for independents and smaller parties indicates potential shifts in the political landscape. Given the proportional representation system, coalition negotiations are likely to play a crucial role in forming the next government.	themarketing v 🛞	Recent polling ahead of the upcoming Irish general election on November 29, 2024 reveals a competitive landscape among the major political (
Message ChatGPT		
ChatGPT can make mistakes. Check important info.		

Manager In the second s

When I ask search GPT or Perplexity.ai for "Irish election polls and likely winners"

Search GPT goes off, synthesises all the information into an answer and gives me links if I want to read them.

Perplexity does the same but it's a better answer the way it is structured and the follow-up questions its suggests

Irish election polls and likely winners

- As of November 23, 2024, Ireland is approaching its general election scheduled for November 29.
 Recent opinion polls indicate the following standings among major political parties:
 - Fine Gael (FG): Approximately 24% support, maintaining a lead over other parties.
 - Fianna Fáil (FF): Around 20% support, closely trailing Fine Gael.
 - Sinn Féin (SF): Approximately 18% support, experiencing a decline from previous highs.
 BREARING NEWS

These figures suggest a competitive race, with Fine Gael holding a slight advantage. However, the fragmented support indicates that forming a majority government may require coalition negotiations among parties.

It's important to note that opinion polls are snapshots of current voter intentions and can change as the election approaches. The actual election outcome will depend on various factors, including voter turnout and final campaign efforts.

Message ChatGPT

0 🕀

ChatGPT can make mistakes. Check important info.

If you are using the paid version of Chat GPT and you ask a question, if it thinks it would be better answered using Search GPT it will.

Therefore you don't actually need to click the globe icon

For example, I asked the same question about the Irish election in the normal prompt box but it gave me the search GPT answer with links to the relevant sources A generative AI tool like free Chat GPT / Gemini ..

Is great for

- Brainstorming ideas
- Creative writing
- Summarising lots of information
- Researching a topic that isn't very latest news
- Getting expert level advice eg. How to grow your sales, how to use Instagram

However ...

Sometimes hallucinates Doesn't always access up to date information Not that good for latest news developments An AI search tool like Search GPT or Perplexity

Is great for

- Up to date news and information eg. Current affairs, sport, finance, business, digital marketing. Any type of news information
- It will synthesise all the information across websites into an excellent summary answer and then you can read sources if you wish
- Getting recommendations for products or services and then following up with questions

What we will cover

Understanding the terminology around AI

How to get the best results from Chat GPT using prompts

- Effective prompts such as Act As, Summarise, Teach me, Write like me
- What you should know about copyright
- About Memories and how to check what Chat GPT remembers about you
- How to protect your privacy
- How to tailor Chat GPT to you using custom instructions

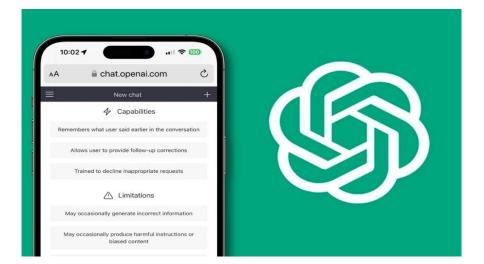
Step by Step demo of how to use Chat GPT for different aspects of your digital marketing

- Video marketing generate topics and scripts you can work to for Reels / TikTok
- Social media posts get ideas and initial drafts of posts
- Marketing emails generate email marketing topics, initial drafts and subject lines
- Website content generate headlines, call to actions, different options for page text
- Search GPT

How to access Chat GPT on mobile Demo of Chat GPT 4 (Plus)

- GPT vision interact with images
- GPT Video vision it can see though your camera and ask real time questions
- Attach files it will become an expert in the file and you can ask questions
- Dalle describe an image and it will create it for you
- Deep research
- Projects
- Custom GPTs

How to access Chat GPT on Mobile browser



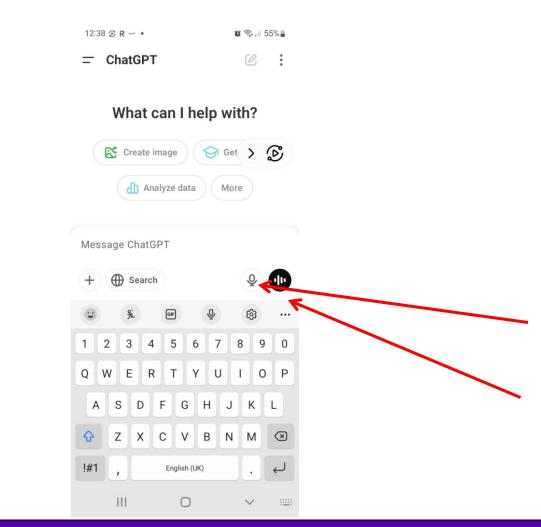
On your phone you can open any web browser

Enter this url

https://chat.openai.com/

Or simply Google "Chat GPT and click on the first result

How to access Chat GPT using a mobile app



However, when using Chat GPT on your phone it is much better to install the app.

There is now an app for both iPhone and android phones.

A major advantage when using the mobile app is that you can speak your prompts rather than have to type them

Simply tap the microphone and speak.

If you have the paid version of Chat GPT you also get enhanced voice

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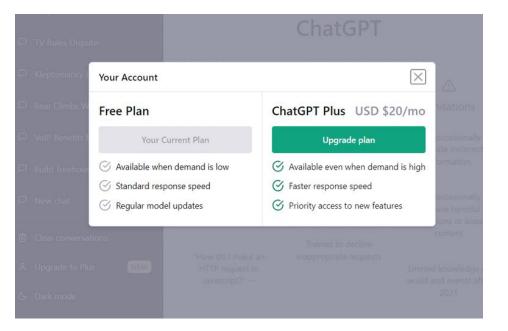
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How to access Chat GPT on mobile Demo of Chat GPT 4 (Plus)

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Demo of Chat GPT 4 plus (Paid version)



Chat GPT 4 is free

Chat GPT 4 Plus costs €20 / month

What do you get if you upgrade? ...

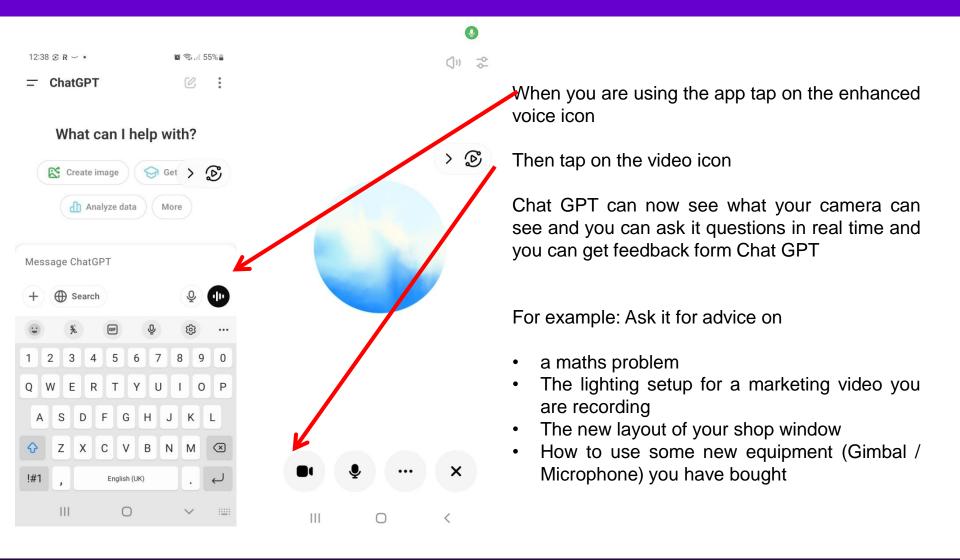
You can interact with images using GPT vision using GPT pro

🚱 You
what is this and where is it?
O ChatGPT
The image shows a statue of a goat with th. \blacklozenge cription "KING PUCK" on the base. This
statue is located in Killordin. County Kerry Ireland. It represents Kind Puck, the symbol
Message ChatGPT

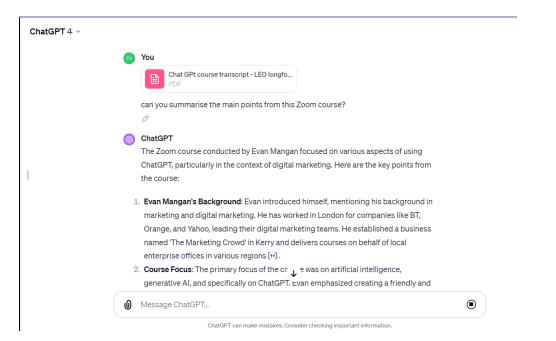
You can attach an image to your prompt and ask GPT questions about it. For example ..

- A photo that you take on holiday tell me about this place
- A photo of a cable you find a drawer
 what is this and what is it used for?
- A photo you take ask for it to be critiqued and how could you improve the composition
- A drawing you made ask GPT to analyse it
- A maths problem to solve
- A photo of your dinner how many calories in this
- A photo of items in your fridge what could you make for dinner

On mobile only you can use enhanced voice with Video



You can attach files and ask GPT to analyse the contents



You can attach a pdf, word or excel and ask it to analyse the contents. For example ...

- Attach a transcript from a Zoom meeting and ask it to summarise the main points
- Attach a CV and ask it to highlight the strengths and weakness of the CV
- Attach a spreadsheet and ask it questions about the data

Dalle – create images using text prompts



Dalle is the image generator from Open AI, the same company that created Chat GPT

It is built into Chat GPT so when you are using the paid version you simply ask it to create an image

If you have the free version, you can ask it to create images if you are within the first 6-7 prompt allocation.

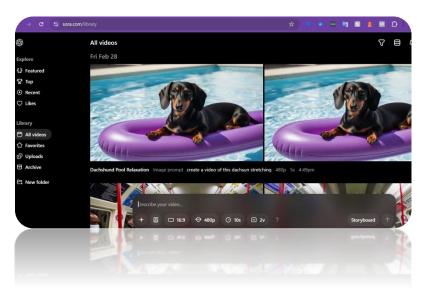
What Dalle within Chat GPT produced for an easy request



A Blue Ceramic Vase with Yellow Tulips

When I simply asked for an image with a blue ceramic vase with yellow tulips this is what was produced.

Sora – create videos just by describing them



Chat GPT launched Sora in the US and many other countries just before Christmas and it rolled out to Ireland last week.

It is so much better than any of the other text to video tools I have used. It is currently only available to paid users and to use it you have to go to <u>www.sora.com</u> and login with your Chat GPT login.

You can then type in your prompt describing the type of video you want. You can choose the shape (landscape / portrait / square), the length (currently 10 seconds max) and how many versions you want (up to 4). You can also attach an image and it will turn the image into a video and that feature is excellent.

Scheduled tasks



If you have the paid version of Chat GPT, click on the dropdown to choose the AI model and you will see GPT 4 with scheduled tasks (beta). In the prompt box you can then ask it to do a task at a specific time and whether it is recurring. For example,

I have currently setup these scheduled tasks.

- Every evening at 9pm update me on all the news from that day about Open ai, Gemini, Microsoft Copilot, Anthropic, Meta ai, Deepseek, Runway, Pika labs.
- Every Friday at 9PM update me on all the news from that week about Instagram, Google Search, Facebook, TikTok, LinkedIn

I then get an email at that time and when I click the link it takes me into the update on Chat GPT

Scheduled tasks



You could use this in lots of ways personally and for your business. Here are some suggested tasks you could ask it to do to help your digital marketing

- Give me 3 social media post ideas for my hair salon every morning at 8 AM.
- Every Friday morning at 9AM remind me to email this weeks customers asking them to leave a review on our Google profile
- Every Monday morning at 9AM send me an update on any of my competitors who have been in the news in the past week (list all your competitors)

Deep research



This is available to paid users and is Chat GPTs equivalent of Deep Research by Perplexity.

You can ask it to research anything and it will do some initial research and then go off and do more research based on that. Whatever it learns will trigger more research until it is finally happy that it has all the information it needs. It then provides a very detailed report. I asked it ...

"Develop a comprehensive content strategy for a ladies boutique ecommerce website including topics and formats "

This is a brilliant tool for getting a very detailed report on a digital marketing plan for your business, how to do SEO for your business, an analysis of your competitors or industry trends.

Projects

This is another new feature for paid users and I think it is very useful. You could create a project for a topic – for example "SEO for my boutique".

Instead of having lots of different chats scattered around in your account, you would now save / add them to this project. Chat GPT will then reference all of the previous chats and things you have told it about SEO when answering future questions.

Also within a project you can add custom instructions (tell it you have a hair salon, what your level of knowledge about SEO is, what level of assistance you want etc). Any question you ask within the project will factor in those custom instructions. Each project can have different instructions. When you attach a file in Chat GPT it doesn't remember the contents if you ask it about it again. But within projects, if you attach a file it will. So you can attach documents with all the keywords you are using, ranking reports showing how you are doing etc. Chat GPT will then always refer back to those documents when answering questions.

The result is that you can ask ongoing questions about a topic and Chat GPT will always build on previous chats / documents / advice. It would be like having an expert marketing advisor that never forgets anything, tailored to your business. You could have different projects for your email marketing, social media posts, SEO etc.

Custom Chat GPTs – create many GPTs tailored to your specific needs



You can now create a GPT specifically for your needs. For example you could

- 1. Create one that is an expert consultant in how to increase sales for your type of business
- Tell it details (non personal) about your business your challenges etc.
- Ask it to provide recommendation tailored to your type of business

Then ask it lots of questions.

You never have to give it the background or context again

Custom Chat GPTs – create many GPTs tailored to your specific needs



2. Create one that is based purely on your data

Are you a coach / consultant? Do you have lots of content in text format eg. Transcripts, ebooks, etc

You could create a GPT based on your knowledge that your customers could ask questions to

In the future there will be a GPT store and creators will be able to monetise their GPTs

Custom Chat GPTs – create many GPTs tailored to your specific needs



3. Create one for a personal interest eg. cooking

Tell the GPT the type of air fryer you have the types of food you would like to cook in it eg. Bacon, steak, chicken fish

Tell it what type of things you do not like eating

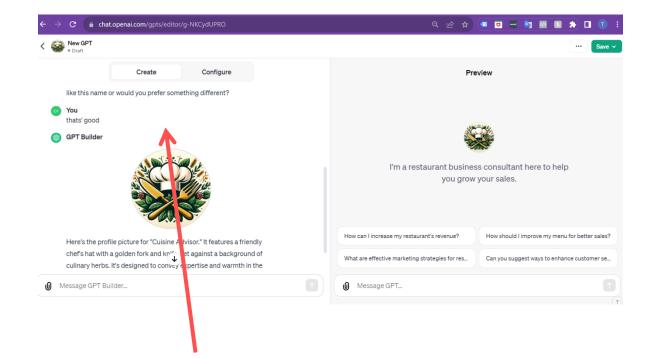
Tell it that you always want to immediately see the temp and cooking time at the top of the answers

Then whenever you ask the GPT it will give you recipes tailored to your taste and your fryer

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ChatGPT		
Sora		
DMS expert		
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Killarney Hotel Mark	What can I help with?	N
() Air Fryer Guru		
88 Explore GPTs	Ask anything	
Projects	+ Search & Deep research	wled
Kiollarney hotels		
Chat GPT features		
Al tools for digital mark		
On the left menu clief	Explore GPTS	
Then click create		

New GPT	··· Save ~
Create Configure	Preview
GPT Builder Hi! I'll help you build a new GPT. You can say something like, "make a creative who helps generate visuals for new products" or "make a	
software engineer who helps format my code." What would you like to make?	\heartsuit
You Create a restaurant business consultant v no is an expert at helping me to grow my sales. My business is a restaur nt	I'm a restaurant business consultant here to help you grow your sales.
GPT Builder Great choice! Your GPT will act as a restaur nt business consultant, offering expert advice to help grow your res aurant's sales.	
Now, let's give this GPT a name. How about " uisine Advisor"? Do you	How can l increase my restaurant's revenue? How should l improve my menu for better sales?
like this name or would you prefer something different?	What are effective marketing strategies for res Can you suggest ways to enhance customer se
Message GPT Builder	Message GPT

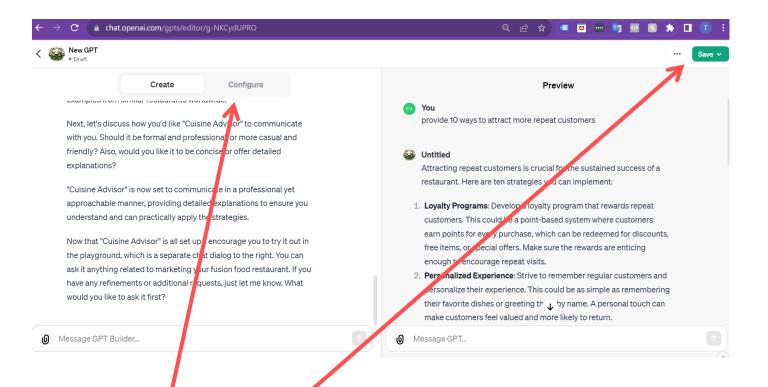
• Type into the prompt box. Tell it what you would like the GPT to be about



- It will suggest a name (you can change this any time)
- It will create a logo for your GPT (you can change this at any time)

← → C 🔒 chat.openai.com/gpts/editor/g-NKCydUPRO		💷 🖻 📟 😰 🔳 🗊 🔳 🗊	
< State of the second s		··· Save ~	
Create Configure	Pre	view	
Vou looks good			
GPT Builder Fantastic! Now, let's refine the context for "Cuisine Advisor."	I'm a restaurant business consultant here to help you grow your sales.		
To start, let's think about the specific areas of restaurant business where you'd like advice, a canere particular aspects of your restaurant you want to focus on, like henu development, customer service, marketing, or something e se? Updating GPT			
i'd like to focus on marketing with advice on how I can attract more new customers	How can I increase my restaurant's revenue?	How should I improve my menu for better sales?	
and repeat business. I want exp [°] rt level strategies that are not common. We have a fusion food restaurant in Ireland but I would like examples of how restaurants like	What are effective marketing strategies for res	Can you suggest ways to enhance customer se	
mine around the world have don in their marketing. Whenever you provide recommendations include real line examples from similar restaurants	Message GPT		

- Then provide some direction on what you would like the GPT to factor in treat it like custom instructions
- It will also ask you what tone of voice you want the GPT to use



- You can now jest the GPT by asking it questions on the right hand side
- Then add more instructions on the left if you wan to refine it
- Click configure if you want to change name, logo and whether you wan to base the GPT on files you
 upload
- Click save top right to publish it (keep it private to only you if you don't want others to see it)

Comparison of the features and which are important for digital marketing

The Marketing Crowd

Chat GPT - Free Gemini (free)

Chat GPT - Paid

Specify Custom Instructions
Up tto date search (Search GPT)
Can generate images
Add an image to your prompt
Add a file as part of the prompt
Can analyse content on a web page
Deep research
Projects
Multi Step reasoning
Speak your prompts on desktop
Speak your prompts on mobile
Enhanced voice
Create custom GPTs
Can analyse live video through your came
Create videos by describing them

Yes	Yes	Yes
Yes	Yes	Yes
Limited tries	Yes	Yes
Limited tries	Yes	Yes
Limited tries	Yes	Yes
Yes	Yes	Yes
No	Yes	Yes
No	Yes	Yes
No	Yes	Yes (o3 model)
No	Yes	Yes
Yes	Yes	Yes
Limited tries	Yes	Yes
No	No	Yes
No	No	Yes
No	No	Yes
	Yes Limited tries Limited tries Limited tries No No No No Yes Limited tries No No	YesYesLimited triesYesLimited triesYesLimited triesYesYesYesNoYesNoYesNoYesNoYesNoYesNoYesNoYesNoYesNoYesNoYesNoYesNoNoNoNoNoNoNoNoNoNoNoNo